

Score Sheet

Health Insurance Agent of Record Qualification

#	Evaluation Criteria						
1	Experience						
2	Range of Service						
3	Qualifications of Personnel						
4	Experience with Public entities						
5	Negotiation Experiences						
6	Remuneration Requested						
7	Client References						
8	Presentation/Interview						
9	Local Preference						
	Total Score						

Each evaluation criteria should be scored 1 to 10, wherein 1 is the lowest and 10 is the highest. Except number 8, it will have a possible score from 1-20